

**World Naturopathic Federation**  
**Profit & Loss**  
 April 2020 through March 2021

	Apr '20 - Mar 21	Apr '19 - Mar 20	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>45000 · Investments</b>			
45030 · Interest-Savings, Short-term CD	15.88	20.74	-23.4%
45031 · Currency Exchange	0.00	69.48	-100.0%
<b>Total 45000 · Investments</b>	15.88	90.22	-82.4%
<b>46400 · Other Types of Income</b>	950.88	0.00	100.0%
<b>47200 · Membership</b>			
47231 · Full Membership Dues	31,614.99	26,809.37	17.9%
47232 · Associate Membership	5,467.82	8,685.76	-37.1%
47233 · Educational Membership Dues	25,634.65	16,586.81	54.6%
<b>Total 47200 · Membership</b>	62,717.46	52,081.94	20.4%
<b>47300 · Sponsorship</b>			
47205 · Sponsors	10,946.54	8,688.01	26.0%
47236 · Corporate Sponsors	10,507.95	1,121.03	837.4%
47238 · Non-Profit Sponsors	568.36	840.78	-32.4%
<b>Total 47300 · Sponsorship</b>	22,022.85	10,649.82	106.8%
<b>47400 · Donations to WNF</b>			
47403 · Projects	7,776.77	0.00	100.0%
47401 · Research Fund	281.00	250.00	12.4%
47402 · In Memory Of	0.00	125.00	-100.0%
47400 · Donations to WNF - Other	195.00	0.00	100.0%
<b>Total 47400 · Donations to WNF</b>	8,252.77	375.00	2,100.7%
<b>Total Income</b>	93,959.84	63,196.98	48.7%
<b>Expense</b>			
<b>65095 · Translation</b>	1,050.00	0.00	100.0%
<b>25252 · Fundraising Support</b>	2,495.28	200.00	1,147.6%
<b>60050 · Marketing Support</b>	11,732.52	1,906.43	515.4%
<b>60900 · Business Expenses</b>			
60920 · Business Registration Fees	12.00	20.00	-40.0%
<b>Total 60900 · Business Expenses</b>	12.00	20.00	-40.0%
<b>62100 · Professional/Consultant fees</b>			
62110 · Accounting Fees	0.00	995.81	-100.0%
62150 · Outside Contract Services	197.75	500.00	-60.5%
<b>Total 62100 · Professional/Consultant fees</b>	197.75	1,495.81	-86.8%
<b>65000 · Operations</b>			
65001 · Dues and Subscriptions	3,779.07	2,868.71	31.7%
65008 · Conference / Meetings	347.35	0.00	100.0%
65020 · Postage, Mailing Service	1,903.25	42.88	4,338.6%
65030 · Printing and Copying	84.75	726.44	-88.3%
65040 · Supplies	2,519.19	15.82	15,824.1%
<b>Total 65000 · Operations</b>	8,633.61	3,653.85	136.3%
<b>65009 · General Assembly</b>	0.00	3,054.78	-100.0%
<b>65070 · Services Charges</b>			
65071 · Bank charges	152.28	114.40	33.1%
65072 · Paypal fees	1,328.54	1,327.87	0.1%
65073 · Wire Fees	264.41	193.69	36.5%
65074 · Short Payments	0.00	11.50	-100.0%
65070 · Services Charges - Other	0.00	25.98	-100.0%
<b>Total 65070 · Services Charges</b>	1,745.23	1,673.44	4.3%
<b>65120 · Insurance - Liability, D and O</b>	1,283.36	1,283.36	0.0%
<b>66000 · Payroll Expenses</b>	17,807.54	19,476.15	-8.6%

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<b>8879 · Travel expenses</b>			
<b>8905 · General Assembly</b>	0.00	107.21	-100.0%
<b>8910 · Naturopathic Conferences/Mtgs</b>	0.00	4,034.72	-100.0%
<b>8915 · International/WHO</b>	0.00	16,499.60	-100.0%
<b>Total 8879 · Travel expenses</b>	<u>0.00</u>	<u>20,641.53</u>	<u>-100.0%</u>
<b>Total Expense</b>	<u>44,957.29</u>	<u>53,405.35</u>	<u>-15.8%</u>
<b>Net Ordinary Income</b>	<u>49,002.55</u>	<u>9,791.63</u>	<u>400.5%</u>
<b>Net Income</b>	<u><b>49,002.55</b></u>	<u><b>9,791.63</b></u>	<u><b>400.5%</b></u>